

Special offer on the occasion of the National Day of the Kingdom of Saudi Arabia

Date 22 September 2014	Reference Number 201409221	Application Date: Immediately
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SAUDIA announces special offer on the occasion of the National Day of the Kingdom of Saudi Arabia, as follows:

Offer		
From the Kingdom to	USA	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 15, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	25%
	Business class (C/D/I)	25%
	Guest class (H/L/Q/T)	20%

Offer		
From the Kingdom to	Europe	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 31, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	5%
	Business class (I)	5%
	Guest class (V/N)	5%

Offer		
From the Kingdom to	Africa	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 15, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	20%
	Business class (C/D/I)	20%
	Guest Class (V/N/T/Q/L/H)	20%

Offer		
From the Kingdom to	Middle East	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 15, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	20%
	Business class (C/D/I)	20%
	Guest Class (V/N/T/Q/L/H)	20%

Offer		
From the Kingdom to	Asia, except Manila and Dhaka	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 15, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	20%
	Business class (C/D/I)	20%
	Guest Class (V/N/T/Q/L/H)	20%

Offer		
From USA	To Kingdom	
No discounts		

Offer		
From Africa	To all SAUDIA`S Destinations	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 31, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	Business class (J/C/D/I)	20%
	Guest Class (V/N/T/Q/L /H)	20%

Offer		
From Asia	To all SAUDIA`S Destinations	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 15, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	Guest Class (V/N/T/Q/L/H)	20%

Offer		
From Europe	To all SAUDIA`S Destinations	
Sale validity period	From 1 to 30 September 2014 AD	
Travel validity period	From October 10, 2014 AD to December 10, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First Class (A)	10%
	Business class (I)	10%
	Guest Class (V/N)	20%

Offer		
From United Arab Emirates - Qatar - Kuwait - Lebanon	To all SAUDIA`S Destinations	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 31, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	All classes except (V/N)	25%

Offer		
From Bahrain	To Kingdom	
Sale validity period	From 18 to 30 September 2014 AD	
Travel validity period	From October 15, 2014 AD to December 31, 2014 AD	
Return validity period	Confirmed booking allowed for the return trip during / after the offer period.	
Sales channels	All sales channels	
Booking Classes and the discount rate	Booking Classes	Discount %
	First class (All classes)	20%
	Business class (All classes)	20%
	Guest class (Y/E/B/M/K/H)	20%

General Conditions:

• The entry

Fare Calculation	
Amadeus	FXP/ASV/R,U
Galileo	FQCSV
Sabre / Abacus	WP
Worldspan / Axess	4P*FSR
Apollo	WP¥PV
Travelsky	QTE:/SV

• Procedures during sale period:

Procedure		During Sale Period
Rebooking	Within the travel period	Collecting rebooking fees only, and with the same new fare base NATDAY or NATDAYN
	Outside the travel period	Rebooking is not allowed, and reissue must be done with the fare base SVR, with the collection of reissue fees in addition to the price difference.
Reissue	Within the period / class for travel	Collecting reissue fees in addition to the price difference after discount and at the same fare base NATDAY or NATDAYN
	Outside the period / class for travel	Collecting reissue fees in addition to the price difference of the fare base SVR

• Procedures after sales period:

Procedure		After Sales Period
Rebooking	Within / outside the travel period	Rebooking is not allowed, and reissue must be done with the fare base SVR, with the collection of reissue fees in addition to the price difference
Reissue	Within / outside the travel period	Collecting reissue fees in addition to the price difference of the fare base SVR

• Refund

Refund	Unused ticket, and refundable	Refund is done according to the fare base NATDAY or NATDAYN and refund fees to be collected
	Partial used Ticket, and refundable	Refund unused coupon and calculate it as one way (OW) as per the fare base NATDAY or NATDAYN and refund fees to be collected too
	Non-refundable ticket	All SAUDIA`s rules are applied.

Note:

- This offer is only on scheduled flights of SAUDIA.
- This offer does not include the sectors not mentioned above.

- Illustrative examples for the fare calculation:

- Fare Calculation for London station FXP/ASV/R,U

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FXP/ASV/R,U
01 ALALI/FAHAD*
LAST TKT DTE 22OCT14 - DATE OF ORIGIN
-----<NEGO>-----
AL FLGT BK T DATE TIME FARE BASIS NVB NVA BG
JED
LON SV 115 V V 22OCT 1315 VNATDAY 22OCT22OCT 2P
JED SV 112 V V 17FEB 1230 VNATDAY 17FEB17FEB 2P

SAR 2014.00 22OCT14JED SV LON268.48SV JED268.48NUC
536.96END ROE3.750580

SAR 50.00UR
SAR 419.00GB
SAR 273.00UB
SAR 2756.00
SAR 50.00 AIRLINE FEES
SAR 2806.00 TOTAL
TOUR/CAR-VC:NATDAY/NATDAY
    
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- Fare Calculation from Dubai station to London station Via Jeddah FXP/ASV/R,U

FXP/ASV/R,U

01 ALALI/FAHAD*

ITINERARY REBOOKED

LAST TKT DTE 21OCT14 - DATE OF ORIGIN

-----<NEGO>-----

AL	FLGT	BK	T	DATE	TIME	FARE BASIS	NVB	NVA	BG
DXB									
XJED	SV	567	T	*T	21OCT	1230	TNATDAY	21OCT	21OCT 2P
LON	SV	115	T	*T	22OCT	1315	TNATDAY	22OCT	22OCT 2P
XJED	SV	112	T	*T	17FEB	1230	TNATDAY	17FEB	17FEB 2P
DXB	SV	566	T	*T	18FEB	0745	TNATDAY	18FEB	18FEB 2P

AED 2270.00 21OCT14DXB SV X/JED SV LON308.84SV X/JED
 SAR 2323.00 SV DXB308.84NUC617.68END ROE3.672970
 SAR 100.00UR XT SAR 6.00ZR SAR 6.00TP SAR 419.00GB SAR
 SAR 77.00AE 273.00UB
 SAR 704.00XT
 SAR 3204.00
 SAR 50.00 AIRLINE FEES
 SAR 3254.00 TOTAL
 TOUR/CAR-VC: NATDAY/NATDAY

Saudi Arabian Airlines, GDS Sales Strategies

If you have any questions or comments on this bulletin, please contact:

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