

استراتيجيات المبيعات عبر نظم التوزيع الشامل

SkyTeam Go Europe		
DATE	Reference Number	Effective Date
02 FEB 2015	201502027	IMMEDIATELY

We are pleased to introduce the booking & ticketing procedure for SkyTeam **Go Europe**, one of the many products that will be deployed in coordination with our SkyTeam alliance partners.

Go Europe:

Whether for business or pleasure, traveling in **Europe** will be an unforgettable experience. And one easy, economical ticket can get them there. The Go **Europe** offers traveller a Large choice of destinations in **Europe**, giving them plenty of choice when planning their itinerary.

Flexible travel options:

- The passenger need to buy an international ticket to **Europe** with any SkyTeam member airline.
- Another starting point can be the Round the World Pass, which he/she can purchase from any of Sky Team's 20 member airlines.
- The passenger can use from 3 to 16 flight coupons.
- The passenger can start and finish his/her trip in the country of his/her choice.
- There is no minimum stay requirement and all travel must be completed within the validity of the intercontinental /round-the-world ticket.
- Flights are operated and marketed by AF, AZ, OK, RO, SU, UX, KL.
- All the passenger has book their itinerary at least 3 days before his/her intercontinental departure.

Note:

- The international ticket segment must be issued first, then to issue the Go Europe segment.
- The ticket number of the connection ticket must be added to the endorsement box on the second ticketed for the Go Europe.
- Reservation and ticketing can be done through Travel Service Providers.
- For more information please visit http://www.skyteam.biz/.



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Quick Reference Guide

Quick Reference Guid	<u> -</u>
Destinations	Large choice of destinations in Europe
Carriers	AF, AZ, OK, RO, SU, UX, KL No codeshare flights permitted
Eligibility	Must be issued in connection with a SkyTeam alliance member's round trip/open jaw/round-the-world ticket, including SkyTeam frequent flyer reward tickets, originating OUTSIDE IATA Europe Sub-Area with a destination in IATA Europe Sub-Area. Not valid with AD/ID tickets.
Frequent Flyer	Eligible with any SkyTeam Frequent Flyer Program
Number of coupons	3 to 16 coupons
Reservations	Reservations for all flights must be completed before departure.
Ticketing	The ticketing time limits of the marketing carrier will apply.
Fares	Based on the distance flown on each coupon (mileage)
Children's and Infants' Fares	Infant: 10% of the fare Child 2-11: 75% of the fare
Max Stay	Same as the intercontinental ticket
Stopovers	No limit
Class of service	Economy class
Changes	 1st flight: Rebooking/revalidation is not permitted. Subsequent segments: Rebooking/revalidation is permitted free of charge before departure. Voluntary rerouting is permitted for a service charge of USD50 plus any fare difference. Refund: permitted at a charge of USD130 before departure of the 1st flight, otherwise no refund is possible.
Baggage allowance	The rules of the operating carrier will apply
GDS Entries	Abacus: FQPARAMS-AF¥PSKY Amadeus: FQDPARAMS/R,-IT,FS-USD/AAF,KL/IL Apollo: \$DPARAMS30SEP-ITX+AF::USD Galileo: FD30SEPPARAMS*SKY/AF::USD Sabre: FQPARAMS30SEP-KL‡PSKY



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	Travelsky: XS FSD CDGAMS <sky 4fparamssky-af="" cusd<="" kl="" th="" usd="" worldspan:=""></sky>
	Note: city pairs, airline codes and dates are used as examples only.
Auto Calculation Entries	Abacus: WPAAF#PSKY Amadeus: FXP/RSKY Apollo: \$B-SKY Galileo: FQCAF*SKY Sabre: WPPSKY« Travelsky: QTE:SKY/AF Worldspan: 4P-PSKY#S1-3 Note: due to limitations in industry technology, the SkyTeam Go Europe pass may not currently auto-price in your GDS.

Example:

• Display PNR:

```
1.BAFAYAD/MOHAMMED MR

2 SV 127 Y 15APR 3 JEDCDG HK1 S 0100 0610 *1A/E*

3 RO 382 Y 20APR 1 CDGOTP HK1 1145 2E 1225 1615 *1A/E*

4 KL1372 Y 25APR 6 OTPAMS HK1 0710 0900 *1A/E*

5 AZ 107 Y 05MAY 2 AMSFCO HK1 1140 1350 *1A/E*

6 SV 202 Y 11MAY 1 FCOJED HK1 3 1540 2115 *1A/E*
```

- Pricing Go Passes flights:
- PRICING ENTRY FOR CDG OTP SEGMENT:

```
>FQDCDGOTP/R,-IT,FS-USD/ARO/IL
FQDCDGOTP/R,-IT,FS-USD/ARO/IL
ROE 1.000000 NEAREST 1.00 USD
10DEC14**10DEC14/RO PARBUH/IT;EH/TPM 1147/MPM 1376
LN FARE BASIS OW USD RT B PEN DATES/DAYS AP MIN MAX R
01 NSKYEUR4 120 240 N 130 - - + + - - R
02 QSKYEUR4 220 440 Q 130 - - + + - - R
```

CALCULATE THE SURCHARGE AMOUNT (IF ANY)

```
>FQN01*SU
FQN01*SU
** RULES DISPLAY **
10DEC14**10DEC14/RO PARBUH/IT;EH/TPM 1147/MPM 1376
LN FARE BASIS OW USD RT B PEN DATES/DAYS AP MIN MAX R
```



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```
01 NSKYEUR4 120 240 N 130 - - + + - - R
FCL: NSKYEUR4 TRF: 849 RULE: SKEU BK: N
PTC: SKY-REGIONAL PASSES FO FTC: PIT-INDV INCLUSIVE TOUR ECONOM
SU.SURCHARGES
FARE BY RULE
DOES NOT APPLY
```

PRICING ENTRY FOR OTP AMS SEGMENT:

```
>FQDOTPAMS/R,-IT,FS-USD/AKL/IL
FQDOTPAMS/R,-IT,FS-USD/AKL/IL
ROE 1.000000 NEAREST 1.00 USD
10DEC14**10DEC14/KL BUHAMS/IT;EH/TPM 1110/MPM 1332
LN FARE BASIS OW USD RT B PEN DATES/DAYS AP MIN MAX R
01 NSKYEUR4 120 240 N 130 - - + + - - R
02 QSKYEUR4 220 440 Q 130 - - + + - - R
```

CALCULATE THE SURCHARGE AMOUNT (IF ANY):

```
>FQN01*SU

** RULES DISPLAY **

10DEC14**10DEC14/BUHAMS/IT;EH/TPM 1110/MPM 1332

LN FARE BASIS OW USD RT PEN DATES DAYS AP MIN MAX AL R

01 NSKYEUR4 120 240 130 - - + + - - KL R

FCL: NSKYEUR4 TRF: 849 RULE: SKEU BK: N

PTC: SKY-REGIONAL PASSES FO FTC: PIT-INDV INCLUSIVE TOUR ECONOM

SU.SURCHARGES

FARE BY RULE

DOES NOT APPLY
```

PRICING ENTRY FOR AMS FCO SEGMENT:

```
>FQDAMSFCO/R,-IT,FS-USD/AAZ/IL
FQDAMSFCO/R,-IT,FS-USD/AAZ/IL
ROE 1.000000 NEAREST 1.00 USD
10DEC14**10DEC14/AZ AMSROM/IT;EH/TPM 809/MPM 970
NEW ALITALIA -VISIT ITALY FARE- (NITALY3-NITALY4-NITALY5)
......THE BEST WAY TO FLY WITHIN ITALY......
LN FARE BASIS OW USD RT B PEN DATES/DAYS AP MIN MAX R
01 WSKYEUR3 80 W 130 - - + + - - R
02 NSKYEUR3 120 N 130 - - + + - - R
```

• CALCULATE THE SURCHARGE AMOUNT (IF ANY):

```
FQN01*SU

** RULES DISPLAY **

10DEC14**10DEC14/AZ AMSROM/IT;EH/TPM 809/MPM 970

LN FARE BASIS OW USD RT B PEN DATES/DAYS AP MIN MAX R

01 WSKYEUR3 80 W 130 - - + + - - R

FCL: WSKYEUR3 TRF: 849 RULE: SKEU BK: W

PTC: SKY-REGIONAL PASSES FO FTC: PIT-INDV INCLUSIVE TOUR ECONOM

SU.SURCHARGES

FARE BY RULE

DOES NOT APPLY
```

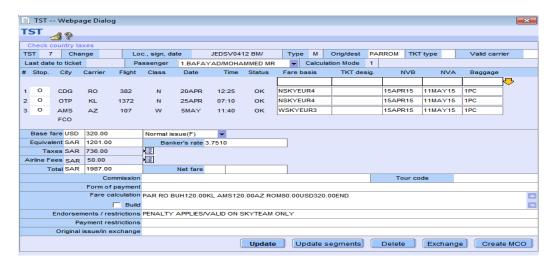


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Taxes & Fees:

```
FXB/S3-5
01 BAFAYAD/MOHAM*
NO REBOOKING REQUIRED FOR LOWEST AVAILABLE FARE
LAST TKT DTE 20APR15 - DATE OF ORIGIN
    AL FLGT BK T DATE TIME FARE BASIS NVB NVA
                                                     BG
PAR
BUH RO
        382 K K 20APR 1225 KOFR
                                           20APR20APR 1P
AMS KL 1372 B B 25APR 0710 YIF
                                                      1P
        107 H H 05MAY 1140 YIF
ROM AZ
                                                      1P
EUR 1836.00
               20APR15PAR RO BUH Q7.77 246.12KL AMS
                1133.47AZ ROM990.98NUC2378.34END ROE
SAR 8636.00
     156.00YQ 0.771963
SAR
     193.00YR
               XT SAR 63.00QX SAR 6.00IZ SAR 21.00FR SAR
SAR
    387.00XT
                60.00FR SAR 33.00DC SAR 68.00RO SAR 68.00
SAR
SAR 9372.00
               RN SAR 10.00VV SAR 58.00CJ
              AIRLINE FEES
SAR
     50.00
SAR 9422.00 TOTAL
RATE USED 1EUR=4.70360SAR
```

• The ticket must be issued, with the additional manual endorsement in the FE line: Penalty Applies/Valid on SkyTeam only.



Saudi Arabian Airlines, GDS Sales Strategies إذا كان لديكم أي استفسار أو تعليق على هذه النشرة، نرجو التواصل على البريد الإلكتروني التالي: If you have any questions or comments on this bulletin, please contact: gdssupport@saudiairlines.com